

**Dear Readers** 

We proudly present BIST Trends Report which serves analyses of 4Q2020.

By the end of 2020, BIST All's market cap increased by 60% in TL terms and 30% in US\$ terms. During 2020, domestic investors' interest to Borsa İstanbul increased. So, nominal trading volume increased by 184% compared to 2019 year-end. In 2020, trading volume in US\$ increased by 147% on an annual basis.

The share of foreign investors in BIST All trading volume decreased to 22% and its share in market value decreased to 49% in 2020. Although there was a constant net outflow in the first three quarters of 2020 in Borsa İstanbul, this situation reversed in the last quarter of the year and there was a net inflow of US\$ 1,4 billion. Borsa İstanbul closed the year 2020 with a net outflow of US\$ 4,6 billion.

At the end of the year, the total investors in Borsa İstanbul increased by 65% compared to the end of the previous year and reached 1 million 988 thousand 940.

The holding periods of 2020, both domestic and foreign investors have reached the lowest level since 2012 in all indexes in which this report analysed. It realised as 18 days for domestic investors and 74 days for foreign investors in BIST All.

In 2020, when private debt instruments issued in Turkey are examined, volume of the debt instruments in TL terms increased 14% annually. While the number of issuers of the issues in TL terms decreased, the number of ISIN increased compared to 2019.

We wish you a pleasant reading.

Central Securities Depository of Turkey Chief Executive Officer, Board Member Ekrem Arıkan

TUYID Chairperson

Aslı Selçuk

**Disclaimer:** The evaluations and the information in this Report, where detailed statistics are presented about stocks listed on Borsa Istanbul, are prepared based on Central Securities Depository of Turkey's database. Investment information, comment and advices are not in the enclosure of investment consultancy and do not comprise information for buying and selling decisions in the capital markets. The data and the information in the Report cannot be guaranteed to be correct; the content can be changed without notice. All the data are taken from the sources thought to be reliable. Central Securities Depository of Turkey and TUYID cannot be taken responsible for the problems that might emerge out of using these sources.

**Acknowledgements:** We express our gratitude to Central Securities Depository of Turkey Trade Repository and Reporting Department Director Ph.D. Özgür Uysal, Specialist Umur Polat, Board Member of TUYID Işıl Bük, TUYID Members Eren Öner and Bahar Efeoğlu Ağar for their contributions.

# Contents

| 1-  | Listed Companies by Index   | 5  |
|-----|---|----|
| 2-  | Free Float  | 5  |
| 3-  | Market Capitalization   | 6  |
| 4-  | Trading Volume  | 7  |
| 5-  | Foreign Transactions – Net Inflow and Outflow   | 8  |
| 6-  | Trading Volume by Investor Type   | 10 |
| 7-  | Number of Investor and Market Capitalization  | 11 |
| 8-  | Number of Domestic and Foreign Investors by Index                                       | 12 |
| 9-  | Market Capitalization by Index and Nationality (Billion TL)                             | 13 |
| 10- | Foreign Investors by Portfolio Value and Residence                                      | 13 |
| 11- | Number of Investors and Market Capitalization by Type of Security                       | 14 |
| 12- | Holding Period  | 15 |
| 13- | Investor Risk Appetite Index  | 16 |
| 14- | Turkish Private Debt Securities Issuances by Currency (Cumulative)                      | 18 |
| 15- | Turkish Private Debt Securities Issuances by Type of Instrument (Cumulative)            | 19 |
| 16- | Turkish Private Debt Securities Issuances by Investor Nationality and Type (Cumulative) | 19 |
| 17- | TL Dominated Turkish Private Debt Securities Issuances by Volume (Cumulative)           | 20 |
| 18- | TL Dominated Turkish Private Debt Securities Volume by Maturity (Cumulative)            | 20 |

## 1- Listed Companies by Index

As of the end of 2020 the number of companies traded at BIST All is 352.

| INDEX                       | 2018<br>YE | 2019<br>YE | 2020<br>YE |
|-----------------------------|------------|------------|------------|
| BIST BANKS                  | 13         | 14         | 14         |
| BIST HOLDING and INVESTMENT | 35         | 39         | 40         |
| BIST TRADE                  | 17         | 17         | 18         |
| BIST SERVICES               | 61         | 66         | 66         |
| BIST FINANCIALS             | 93         | 104        | 105        |
| BIST INDUSTRIALS            | 157        | 169        | 162        |
| BIST TECHNOLOGY             | 16         | 18         | 19         |
| BIST ALL                    | 327        | 357        | 352        |

The Grouping A-B-C-D of companies was abolished according to Borsa İstanbul's regulation dated December 13, 2019. The number of companies traded in BIST All increased to 357 at the end of 2019 as a result of the IPOs, the companies traded in the Emerging Companies Market and the companies in C-D group. As of the end of 2020, the number of companies traded in BIST All decreased to 352.

## 2- Free Float

While the total free float in BIST All increased at the end of 2020, the effective free float decreased slightly.

|                             |        | FREE FLOAT |        | EFFECTIVE FREE FLOAT |        |        |  |
|-----------------------------|--------|------------|--------|----------------------|--------|--------|--|
| INDEX                       | 2018   | 2019       | 2020   | 2018                 | 2019   | 2020   |  |
| BIST BANKS                  | 37,45% | 41,15%     | 44,60% | 20,77%               | 20,24% | 14,93% |  |
| BIST HOLDING and INVESTMENT | 42,80% | 41,64%     | 45,44% | 33,67%               | 34,43% | 35,82% |  |
| BIST TRADE                  | 61,40% | 59,37%     | 54,81% | 52,63%               | 49,90% | 46,65% |  |
| BIST 30                     | 44,30% | 42,15%     | 47,92% | 40,67%               | 38,95% | 40,11% |  |
| BIST 50                     | 41,11% | 42,86%     | 47,10% | 36,60%               | 37,75% | 37,85% |  |
| BIST 100                    | 41,69% | 41,36%     | 43,62% | 35,97%               | 34,87% | 33,83% |  |
| BIST SERVICES               | 43,33% | 40,80%     | 43,55% | 38,36%               | 35,30% | 34,95% |  |
| BIST FINANCIALS             | 39,81% | 41,83%     | 45,47% | 25,18%               | 24,25% | 21,41% |  |
| BIST<br>INDUSTRIALS         | 39,05% | 39,60%     | 36,89% | 30,58%               | 29,06% | 25,54% |  |
| BIST<br>TECHNOLOGY          | 28,78% | 32,42%     | 34,68% | 27,45%               | 30,20% | 31,35% |  |
| BIST ALL                    | 39,84% | 40,70%     | 41,66% | 29,47%               | 27,95% | 25,51% |  |

When the effective free float rates are analysed at the end of 2020, it is seen that the highest decrease was experienced in BIST Banks compared to the previous year and followed by BIST Industrials and Trade. BIST Holding and Investment and BIST Technology were the indices with

the highest increase in effective free float in the last quarter. While the effective free float of BIST All decreased by 2,4% compared to the year-end of 2019, from 28% to 25,5%.

# 3- Market Capitalization

By the end of 2020, BIST All gained 60% value in TL terms and 30% in US\$ terms.

| MILLION TL   | 12/31/2018  | 12/31/2019  | 12/31/2020  | 2019<br>YoY<br>Change  | 2020<br>YoY<br>Change   |
|--|---|---|---|--|---|
| BIST BANKS   | 229.698   | 335.145   | 472.004   | 46%  | 41%   |
| BIST HOLDING AND INVESTMENT  | 102.712   | 132.889   | 185.320   | 29%  | 39%   |
| BIST TRADE   | 44.629  | 55.143  | 96.023  | 24%  | 74%   |
| BIST 30  | 434.956   | 558.675   | 666.231   | 28%  | 19%   |
| BIST 50  | 530.188   | 631.151   | 818.391   | 19%  | 30%   |
| BIST 100   | 589.759   | 780.738   | 1.085.262   | 32%  | 39%   |
| BIST SERVICES  | 152.460   | 204.928   | 295.030   | 34%  | 44%   |
| BIST FINANCIALS  | 363.190   | 528.212   | 764.536   | 45%  | 45%   |
| BIST INDUSTRIALS   | 239.836   | 335.129   | 641.539   | 40%  | 91%   |
| BIST TECHNOLOGY  | 30.385  | 30.730  | 57.885  | 1%   | 88%   |
| BIST ALL   | 785.872   | 1.098.998   | 1.758.990   | 40%  | 60%   |
|  |   |   |   |  |   |
|  |   |   |   |  |   |
| MILLION US\$   | 12/31/2018  | 12/31/2019  | 12/31/2020  | 2019<br>YoY<br>Change  | 2020<br>YoY<br>Change   |
| MILLION US\$ BIST BANKS  | <b>12/31/2018</b> 43.495  | <b>12/31/2019</b> 56.422  | <b>12/31/2020</b> 64.301  |  |   |
|  |   |   |   | YoY<br>Change  | YoY<br>Change   |
| BIST BANKS BIST HOLDING AND  | 43.495  | 56.422  | 64.301  | YoY<br>Change  | YoY<br>Change   |
| BIST BANKS BIST HOLDING AND INVESTMENT   | 43.495<br>19.449  | 56.422  | 64.301  | YoY<br>Change<br>30%   | YoY<br>Change<br>14%<br>13%                                   |
| BIST BANKS BIST HOLDING AND INVESTMENT BIST TRADE  | 43.495<br>19.449<br>8.451   | 56.422<br>22.372<br>9.283   | 64.301<br>25.246<br>13.081  | YoY<br>Change<br>30%<br>15%  | YoY<br>Change<br>14%<br>13%<br>41%                            |
| BIST BANKS BIST HOLDING AND INVESTMENT BIST TRADE BIST 30  | 43.495<br>19.449<br>8.451<br>82.362   | 56.422<br>22.372<br>9.283<br>94.053   | 64.301<br>25.246<br>13.081<br>90.761  | YoY<br>Change<br>30%<br>15%<br>10%<br>14%                            | YoY<br>Change<br>14%<br>13%<br>41%<br>-4%                     |
| BIST BANKS BIST HOLDING AND INVESTMENT BIST TRADE BIST 30 BIST 50  | 43.495<br>19.449<br>8.451<br>82.362<br>100.395                                | 56.422<br>22.372<br>9.283<br>94.053<br>106.254                                | 64.301<br>25.246<br>13.081<br>90.761<br>111.490                                 | YoY<br>Change<br>30%<br>15%<br>10%<br>14%<br>6%                      | YoY<br>Change<br>14%<br>13%<br>41%<br>-4%<br>5%               |
| BIST BANKS BIST HOLDING AND INVESTMENT BIST TRADE BIST 30 BIST 50 BIST 100                               | 43.495<br>19.449<br>8.451<br>82.362<br>100.395<br>111.676                     | 56.422<br>22.372<br>9.283<br>94.053<br>106.254<br>131.437                     | 64.301<br>25.246<br>13.081<br>90.761<br>111.490<br>147.846                      | YoY<br>Change<br>30%<br>15%<br>10%<br>14%<br>6%<br>18%               | YoY<br>Change<br>14%<br>13%<br>41%<br>-4%<br>5%<br>12%        |
| BIST BANKS BIST HOLDING AND INVESTMENT BIST TRADE BIST 30 BIST 50 BIST 100 BIST SERVICES                 | 43.495<br>19.449<br>8.451<br>82.362<br>100.395<br>111.676<br>28.870           | 56.422<br>22.372<br>9.283<br>94.053<br>106.254<br>131.437<br>34.500           | 64.301<br>25.246<br>13.081<br>90.761<br>111.490<br>147.846<br>40.192            | YoY<br>Change<br>30%<br>15%<br>10%<br>14%<br>6%<br>18%<br>20%        | YoY<br>Change<br>14%<br>13%<br>41%<br>-4%<br>5%<br>12%<br>17% |
| BIST BANKS BIST HOLDING AND INVESTMENT BIST TRADE BIST 30 BIST 50 BIST 100 BIST SERVICES BIST FINANCIALS | 43.495<br>19.449<br>8.451<br>82.362<br>100.395<br>111.676<br>28.870<br>68.773 | 56.422<br>22.372<br>9.283<br>94.053<br>106.254<br>131.437<br>34.500<br>88.925 | 64.301<br>25.246<br>13.081<br>90.761<br>111.490<br>147.846<br>40.192<br>104.153 | YoY<br>Change<br>30%<br>15%<br>10%<br>14%<br>6%<br>18%<br>20%<br>29% | YoY<br>Change<br>14%<br>13%<br>41%<br>-4%<br>5%<br>12%<br>17% |

By the end of 2020, BIST All's market cap increased by 60% in TL terms and 30% in US\$ terms. At the end of 2020, compared to the end of 2019, only BIST 30 (4%) decreased in US\$ terms, while the highest increase was in US\$ terms was experienced in BIST Industrials with 55%.

It was followed by BIST Technology with 52% increase. On the other hand, BIST Trade increased 41% in US\$ terms in last year.

# 4- Trading Volume

In 2020, the nominal trading volume of BIST All was rose by 184% annually.

| NOMINAL VALUE (Mn)          | 2018      | 2019      | 2020      | 2018-2019<br>YoY | 2019-2020<br>YoY |
|-----------------------------|-----------|-----------|-----------|------------------|------------------|
| BIST BANKS                  | 93.192    | 108.553   | 272.322   | 16%              | 151%             |
| BIST HOLDING AND INVESTMENT | 48.430    | 58.266    | 197.986   | 20%              | 240%             |
| BIST TRADE                  | 8.714     | 10.768    | 31.630    | 24%              | 194%             |
| BIST 30                     | 190.863   | 221.361   | 536.499   | 16%              | 142%             |
| BIST 50                     | 236.148   | 268.028   | 646.371   | 14%              | 141%             |
| BIST 100                    | 297.696   | 356.120   | 865.672   | 20%              | 143%             |
| BIST SERVICES               | 73.230    | 96.912    | 277.804   | 32%              | 187%             |
| BIST FINANCIALS             | 172.215   | 228.241   | 707.112   | 33%              | 210%             |
| BIST INDUSTRIALS            | 129.505   | 150.016   | 367.904   | 16%              | 145%             |
| BIST TECHNOLOGY             | 6.769     | 9.136     | 20.201    | 35%              | 121%             |
| BIST ALL                    | 381.719   | 484.305   | 1.373.021 | 27%              | 184%             |
|                             |           |           |           |                  |                  |
| MILLION TL                  | 2018      | 2019      | 2020      | 2018-2019<br>YoY | 2019-2020<br>YoY |
| BIST BANKS                  | 491.432   | 558.498   | 1.060.285 | 14%              | 90%              |
| BIST HOLDING AND INVESTMENT | 142.179   | 161.744   | 811.712   | 14%              | 402%             |
| BIST TRADE                  | 55.981    | 61.319    | 260.335   | 10%              | 325%             |
| BIST 30                     | 1.415.569 | 1.448.541 | 3.159.322 | 2%               | 118%             |
| BIST 50                     | 1.602.514 | 1.609.426 | 3.777.515 | 0%               | 135%             |
| BIST 100                    | 1.763.535 | 1.807.740 | 4.705.047 | 3%               | 160%             |
| BIST SERVICES               | 470.925   | 539.964   | 1.431.573 | 15%              | 165%             |
| BIST FINANCIALS             | 692.095   | 825.005   | 2.522.052 | 19%              | 206%             |
| BIST INDUSTRIALS            | 668.888   | 615.719   | 2.174.793 | -8%              | 253%             |
| BIST TECHNOLOGY             | 134.224   | 109.849   | 363.972   | -18%             | 231%             |
| BIST ALL                    | 1.966.132 | 2.090.537 | 6.492.391 | 6%               | 211%             |
|                             |           |           |           |                  |                  |
| MILLON US\$                 | 2018      | 2019      | 2020      | 2018-2019<br>YoY | 2019-2020<br>YoY |
| BIST BANKS                  | 101.775   | 98.900    | 146.590   | -3%              | 48%              |
| BIST HOLDING AND INVESTMENT | 30.955    | 28.422    | 112.553   | -8%              | 296%             |
| BIST TRADE                  | 11.873    | 10.791    | 36.806    | -9%              | 241%             |
| BIST 30                     | 296.901   | 256.370   | 442.361   | -14%             | 73%              |
| BIST 50                     | 338.745   | 284.663   | 528.839   | -16%             | 86%              |
| BIST 100                    | 374.845   | 319.464   | 658.995   | -15%             | 106%             |
| BIST SERVICES               | 101.297   | 95.312    | 203.078   | -6%              | 113%             |
| BIST FINANCIALS             | 145.973   | 145.725   | 350.842   | 0%               | 141%             |
| BIST INDUSTRIALS            | 144.964   | 108.755   | 304.054   | -25%             | 180%             |
| BIST TECHNOLOGY             | 27.339    | 19.390    | 52.326    | -29%             | 170%             |
| BIST ALL                    | 419.573   | 369.182   | 910.299   | -12%             | 147%             |

The continuing uncertainty due to Covid-19 pandemic in 2020, has increased the volatility in global markets and has witnessed remarkable increases in trading volume. Borsa İstanbul nominal trading volume increased by 184% compared to 2019 year-end. In 2020, trading volume in US\$ increased by 147% on an annual basis. The highest increase in TL based trade volume was

observed in BIST Holding and Investment with 402%. BIST Trade followed by BIST Holding and Investment with 325%.



While it was observed that the trading volume of BIST 30 and BIST 50 stocks increased in the previous years, and it was observed that the trading realized in the stocks other than BIST 100 and BIST 100 were more in 2020. The reason of this can be the increase in the interest of the domestic investors recently.

## 5- Foreign Transactions - Net Inflow and Outflow

In the last quarter of 2020, BIST All had US\$ 1,4 million net foreign inflow.

| Million US\$                | 2018    | 2019  | 2020    |
|-----------------------------|---------|-------|---------|
| BIST BANKS                  | (1.104) | 146   | (1.230) |
| BIST HOLDING AND INVESTMENT | (67)    | (200) | (688)   |
| BIST TRADE                  | (81)    | 27    | (325)   |
| BIST 30                     | (1.748) | (740) | (3.274) |
| BIST 50                     | (1.947) | (700) | (3.590) |
| BIST 100                    | (2.008) | (658) | (4.076) |
| BIST SERVICES               | (431)   | (55)  | (1.175) |
| BIST FINANCIALS             | (1.209) | (163) | (2.178) |
| BIST INDUSTRIALS            | (542)   | (311) | (1.344) |
| BIST TECHNOLOGY             | 205     | (27)  | 136     |
| BIST ALL                    | (1.977) | (556) | (4.562) |

|                             | 2020    | 2020    | 2020    | 2020  |
|-----------------------------|---------|---------|---------|-------|
| Million US\$                | 1Q      | 2Q      | 3Q      | 4Q    |
| BIST BANKS                  | (643)   | (776)   | (776)   | 965   |
| BIST HOLDING AND INVESTMENT | (354)   | (208)   | (290)   | 164   |
| BIST TRADE                  | (100)   | (11)    | (144)   | (70)  |
| BIST 30                     | (1.784) | (1.524) | (1.468) | 1.502 |
| BIST 50                     | (1.942) | (1.573) | (1.473) | 1.397 |
| BIST 100                    | (2.163) | (1.705) | (1.631) | 1.423 |
| BIST SERVICES               | (587)   | (248)   | (425)   | 84    |
| BIST FINANCIALS             | (1.094) | (1.056) | (1.148) | 1.120 |
| BIST INDUSTRIALS            | (761)   | (499)   | (280)   | 196   |
| BIST TECHNOLOGY             | 1       | 61      | 113     | (39)  |
| BIST ALL                    | (2.440) | (1.742) | (1.740) | 1.361 |

Borsa İstanbul, which could not make a good start to 2020 due to the Covid-19 epidemic did not change much in the following quarters and in the first 3 quarters of the year there was a continuous money outflow. In the last quarter of the year, the situation reversed and a net inflow of 1.4 billion US\$ was realized.

At the end of 2020, Borsa Istanbul experienced a net foreign cash outflow of US\$ 4.6 billion. On the other hand, when the whole 2019 examined, it was about 556 million US\$.

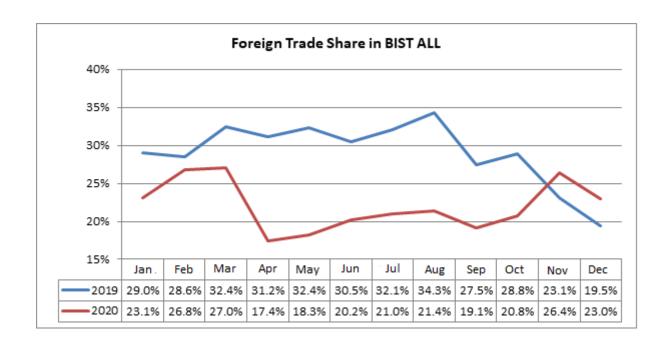
In the 4<sup>th</sup> quarter of 2020, the index with the highest net foreign inflow was BIST 30 with US\$ 1,5 billion. And the index with the highest outflow was BIST Trade with US\$ 70 million. An inflow of US\$ 965 million was realized in the BIST Banks index. Recently, there has been an increase in foreign inflows.

# 6- Trading Volume by Investor Type

| INDEX                       | 20      | 020      | 202     | 0 4Q     | 202     | 0 3Q     | 202     | 20 2Q    | 202     | 20 1Q    | 20      | 019      | 201     | L9 4Q    |
|-----------------------------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|
|                             | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic |
| BIST ALL                    | 22%     | 78%      | 23%     | 77%      | 21%     | 79%      | 19%     | 81%      | 26%     | 74%      | 29%     | 71%      | 24%     | 76%      |
| BIST 030                    | 28%     | 72%      | 28%     | 72%      | 26%     | 74%      | 24%     | 76%      | 34%     | 66%      | 35%     | 65%      | 32%     | 68%      |
| BIST 050                    | 27%     | 73%      | 27%     | 73%      | 26%     | 74%      | 23%     | 77%      | 33%     | 67%      | 34%     | 66%      | 30%     | 70%      |
| BIST 100                    | 25%     | 75%      | 26%     | 74%      | 24%     | 76%      | 22%     | 78%      | 30%     | 70%      | 32%     | 68%      | 27%     | 73%      |
| BIST<br>INDUSTRIALS         | 21%     | 79%      | 22%     | 78%      | 19%     | 81%      | 18%     | 82%      | 25%     | 75%      | 24%     | 76%      | 21%     | 79%      |
| BIST SERVICES               | 23%     | 77%      | 24%     | 76%      | 22%     | 78%      | 21%     | 79%      | 26%     | 74%      | 31%     | 69%      | 25%     | 75%      |
| BIST TRADE                  | 29%     | 71%      | 28%     | 72%      | 32%     | 68%      | 27%     | 73%      | 29%     | 71%      | 43%     | 57%      | 30%     | 70%      |
| BIST<br>FINANCIALS          | 22%     | 78%      | 24%     | 76%      | 20%     | 80%      | 18%     | 82%      | 26%     | 74%      | 32%     | 68%      | 25%     | 75%      |
| BIST BANKS                  | 27%     | 73%      | 27%     | 73%      | 24%     | 76%      | 20%     | 80%      | 35%     | 65%      | 35%     | 65%      | 30%     | 70%      |
| BIST HOLDING and INVESTMENT | 22%     | 78%      | 24%     | 76%      | 20%     | 80%      | 18%     | 82%      | 26%     | 74%      | 37%     | 63%      | 28%     | 72%      |
| BIST<br>TECHNOLOGY          | 24%     | 76%      | 26%     | 74%      | 25%     | 75%      | 21%     | 79%      | 25%     | 75%      | 25%     | 75%      | 22%     | 78%      |

The index with the highest share in foreign trade volume was BIST Trade with 29%, while the index with the lowest share was BIST Industrials with 21%.

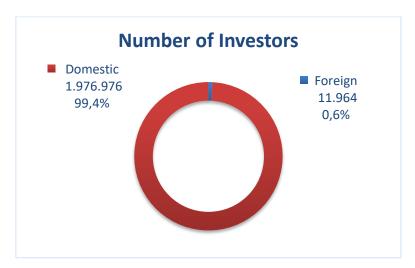
The share of foreign investors in BIST All trading volume decreased to 22% in 2020 and decreased by 7 points compared to the previous year. In the second quarter of 2020, it decreased to 19%, the lowest level since the fourth quarter of 2013. The highest foreign share in all indices and months was in BIST Trade with 38% in August and the lowest in BIST Holding and Investment in April with 16%. In 2020, BIST All foreign share reached its highest level in March with 27% and decreased to the lowest level in April with 17%.



## 7- Number of Investor and Market Capitalization

At the end of December, the total number of investors in Borsa İstanbul increased by 65% compared to the end of the previous year and reached 1 million 988 thousand 940. The increase stemmed from domestic and foreign individual investors and domestic institutional investors.

As of December 99.4%, 1 million and 989 thousand investors in Borsa istanbul are domestic.

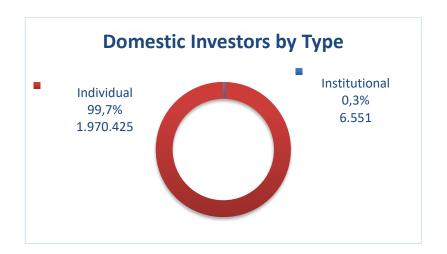


In the January-December period, the market cap share of foreign investor which hold 22% of trading volume in BIST All, decreased to 49% by the end of December. The total value of shares held by foreign investors was TL 362 billion.

In investor base foreign investors represent only 0,6% of the total Borsa istanbul. Their share in trading volume is 22% while they hold 49% of the total market capitalization.



99,7% of the domestic investors are individuals and they hold 55% of the total domestic market cap.



Institutional investors' share among foreign investors is 23%.



# 8- Number of Domestic and Foreign Investors by Index

| Number of                   | Dec.20  |           | Sep.20  |           | Jun.20  |           | Mar.20  |           | Dec.19  |           |
|-----------------------------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|
| Investors                   | Foreign | Domestic  | Foreign | Domestic  | Foreign | Domestic  | Foreign | Domestic  | Foreign | Domestic  |
| BIST ALL                    | 11.776  | 1.929.051 | 11.222  | 1.708.697 | 10.715  | 1.520.191 | 9.996   | 1.300.985 | 9.564   | 1.157.689 |
| BIST 100                    | 8.555   | 1.377.711 | 8.264   | 1.289.410 | 7.950   | 1.200.747 | 7.358   | 1.029.311 | 8.793   | 975.510   |
| BIST 30                     | 7.016   | 1.044.751 | 6.870   | 1.012.199 | 6.647   | 947.605   | 6.290   | 802.611   | 5.989   | 711.529   |
| BIST 50                     | 7.644   | 1.187.862 | 7.522   | 1.130.002 | 7.205   | 1.046.162 | 6.817   | 898.283   | 6.433   | 802.240   |
| BIST INDUSTRIALS            | 6.086   | 1.191.124 | 5.696   | 1.031.103 | 5.357   | 894.484   | 4.901   | 744.631   | 4.584   | 655.223   |
| BIST SERVICES               | 5.034   | 879.181   | 4.826   | 725.702   | 4.689   | 651.281   | 4.172   | 539.349   | 3.799   | 420.981   |
| BIST FINANCIALS             | 7.996   | 1.135.902 | 7.584   | 1.024.992 | 7.359   | 914.583   | 7.147   | 777.438   | 6.913   | 684.547   |
| BIST<br>TECHNOLOGY          | 1.518   | 253.965   | 1.516   | 229.061   | 1.398   | 201.856   | 1.171   | 181.475   | 1.090   | 163.274   |
| BIST TRADE                  | 2.424   | 390.355   | 2.228   | 192.058   | 2.212   | 166.434   | 1.942   | 146.087   | 1.778   | 104.174   |
| BIST BANKS                  | 3.560   | 469.063   | 3.576   | 481.148   | 3.497   | 447.572   | 3.436   | 379.106   | 3.334   | 335.979   |
| BIST HOLDING and INVESTMENT | 5.515   | 654.607   | 5.083   | 540.752   | 5.033   | 480.039   | 4.893   | 404.573   | 4.812   | 345.356   |

The number of foreign investors in BIST All, which increased in the fourth quarter and reached 11.776 by the end of December. At the end of 2020, compared to 2019, the highest increase in the number of foreign investors was observed in BIST All with 2.212 investors, while the number of foreign investors increased in all indices other than BIST 100.

# 9- Market Capitalization by Index and Nationality (Billion TL)

| Market                       | De      | c.20     | Sep     | o.20     | Jur     | n.20     | Ma      | r.20     | Dec     | :.19     |
|------------------------------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|
| Capitalization<br>Billion TL | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic |
| BIST ALL                     | 362     | 371      | 293     | 307      | 267     | 253      | 219     | 155      | 273     | 174      |
| BIST 100                     | 225     | 248      | 163     | 209      | 182     | 176      | 154     | 105      | 200     | 123      |
| BIST 30                      | 172     | 147      | 120     | 123      | 139     | 109      | 124     | 62       | 165     | 71       |
| BIST 50                      | 198     | 188      | 147     | 160      | 164     | 137      | 143     | 81       | 181     | 89       |
| BIST INDUSTRIALS             | 85      | 151      | 66      | 118      | 58      | 97       | 47      | 60       | 65      | 68       |
| BIST SERVICES                | 71      | 58       | 56      | 56       | 60      | 42       | 46      | 27       | 54      | 29       |
| BIST FINANCIALS              | 198     | 149      | 164     | 120      | 143     | 104      | 123     | 60       | 151     | 70       |
| BIST TECHNOLOGY              | 7       | 13       | 7       | 12       | 5       | 10       | 4       | 7        | 3       | 7        |
| BIST TRADE                   | 35      | 18       | 32      | 15       | 33      | 13       | 24      | 8        | 24      | 8        |
| BIST BANKS                   | 160     | 50       | 137     | 45       | 113     | 47       | 98      | 21       | 113     | 25       |
| BIST HOLDING and INVESTMENT  | 31      | 53       | 20      | 38       | 25      | 31       | 20      | 20       | 32      | 24       |

At the end of 2020, both the investors' number and the portfolio value of domestic and foreign investors increased in BIST All, BIST 30, BIST 50, BIST Industrials, BIST Services, BIST Financials, BIST Technology, BIST Trade and BIST Banks on an annually. In December 2020, compared the same period of previous year, an increase was observed in both domestic and foreign market cap in all indexes other than BIST Holdings and Investment.

# 10- Foreign Investors by Portfolio Value and Residence

While Qatar, is the country with the highest portfolio value in Borsa istanbul, investors residing in Qatar have 31% of total foreign investments.

| Residence      | Portfolio Value<br>(Million US\$) | Share<br>(%) |
|----------------|-----------------------------------|--------------|
| QATAR          | 15.160                            | 31%          |
| USA            | 10.817                            | 22%          |
| UK             | 4.859                             | 10%          |
| LUXEMBOURG     | 2.945                             | 6%           |
| IRELAND        | 1.601                             | 3%           |
| HOLLAND        | 1.029                             | 2%           |
| CAYMAN ISLANDS | 869                               | 2%           |
| BELGIUM        | 850                               | 2%           |
| SPAIN          | 777                               | 2%           |
| NORWAY         | 770                               | 2%           |
| OTHER*         | 8.061                             | 16%          |
|                |                                   |              |

<sup>\*</sup>Excluding foreign investors resident in Turkey.

As of the end of 2020, it is seen that the top three countries with the highest portfolio value in Borsa İstanbul are Qatar, USA and United Kingdom. A significant decrease was observed in the purchases of USA and UK compared to the end of 2019, while Qatar became the country with highest portfolio value as a result of increasing purchases. On the other hand, it was observed that United Arab Emirates, which ranked fourth at the end of 2019, was not among the top ten countries in this period with its investments.

As of the end of 2020, compared to the end of previous year, the portfolio value of foreign investors increased from 20% to 31% in the share of Qatar, decreased from 26% to 22% in the share of the USA, and decreased from 14% to 10% in the share of UK. In addition, it was observed that the share of Qatar, which was 36% in the third quarter of the year, decreased to 31% in the last quarter of the year and the share of the USA, which was 20% in the third quarter of the year, increased to 22% in the last quarter of the year.

#### 11- Number of Investors and Market Capitalization by Type of Security

|                       | 2019      | December     | 2020 December |              |  |  |
|-----------------------|-----------|--------------|---------------|--------------|--|--|
| Type of Security      | Number of | Market Cap   | Number of     | Market Cap   |  |  |
|                       | Investors | (Million TL) | Investors     | (Million TL) |  |  |
| Exchange Traded Funds | 3.165     | 292          | 20.912        | 3.959        |  |  |
| Government Bonds      | 50.344    | 232.248      | 23.696        | 184.312      |  |  |
| Other Securities      | 7.289     | 21.215       | 6.372         | 32.008       |  |  |
| Mutual funds          | 2.995.712 | 122.503      | 3.063.135     | 139.890      |  |  |
| Corporate Bonds       | 72.313    | 92.557       | 55.852        | 97.610       |  |  |
| Equities              | 1.216.745 | 1.184.295    | 1.999.996     | 1.779.548    |  |  |
| Structured Products   | 5.664     | 67           | 24.768        | 372          |  |  |
| Total                 |           | 1.653.177    |               | 2.237.699    |  |  |

## 12- Holding Period\*

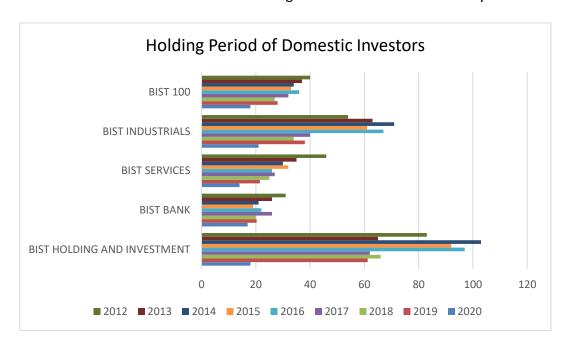
|                             | 20      | 20       | 20      | 19       | 20      | 18       | 20      | )17      | 20      | )16      | 20      | )15      | 20      | )14      | 20      | 013      | 201     | 2        |
|-----------------------------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|---------|----------|
|                             | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic | Foreign | Domestic |
| BIST ALL                    | 74      | 18       | 140     | 31       | 133     | 31       | 201     | 35       | 212     | 42       | 251     | 39       | 290     | 41       | 313     | 42       | 389     | 46       |
| BIST 100                    | 55      | 18       | 115     | 28       | 119     | 27       | 185     | 32       | 190     | 36       | 230     | 33       | 268     | 34       | 287     | 37       | 343     | 40       |
| BIST 30                     | 58      | 16       | 109     | 23       | 113     | 21       | 185     | 32       | 178     | 31       | 214     | 28       | 243     | 26       | 260     | 27       | 305     | 33       |
| BIST 50                     | 58      | 17       | 113     | 26       | 114     | 24       | 182     | 29       | 182     | 33       | 223     | 30       | 259     | 29       | 279     | 30       | 330     | 35       |
| BIST INDUSTRIALS            | 51      | 21       | 147     | 38       | 133     | 34       | 213     | 40       | 239     | 67       | 328     | 61       | 417     | 71       | 444     | 63       | 639     | 54       |
| BIST SERVICES               | 63      | 14       | 109     | 22       | 111     | 25       | 172     | 27       | 252     | 26       | 304     | 32       | 352     | 30       | 370     | 35       | 533     | 46       |
| BIST FINANCIALS             | 107     | 19       | 166     | 32       | 158     | 36       | 220     | 39       | 193     | 37       | 211     | 33       | 239     | 34       | 267     | 36       | 302     | 43       |
| BIST TECHNOLOGY             | 22      | 13       | 42      | 24       | 41      | 19       | 76      | 19       | 274     | 41       | 315     | 19       | 571     | 55       | 332     | 39       | 324     | 21       |
| BIST TRADE                  | 148     | 24       | 322     | 65       | 287     | 80       | 464     | 80       | 461     | 55       | 571     | 50       | 688     | 66       | 651     | 63       | 837     | 41       |
| BIST BANKS                  | 174     | 17       | 149     | 20       | 137     | 20       | 202     | 26       | 158     | 22       | 178     | 19       | 207     | 21       | 252     | 26       | 272     | 31       |
| BIST HOLDING and INVESTMENT | 50      | 18       | 231     | 61       | 215     | 66       | 287     | 62       | 311     | 97       | 337     | 92       | 392     | 103      | 355     | 65       | 481     | 83       |

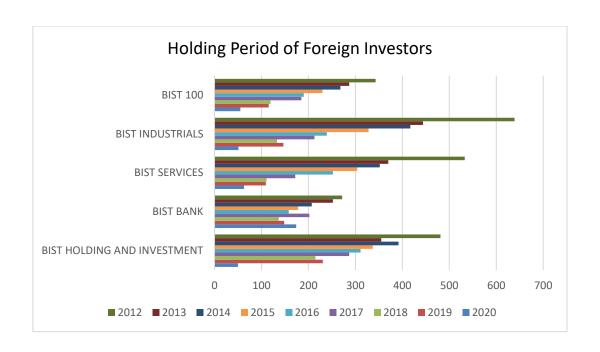
<sup>\*</sup>The formula applied by U.S Securities and Exchange Commission (SEC) was used for the calculation of Holding Periods. Formula represents that small value of buy and sell transaction is divided by annual average value of the portfolio and multiplied by 365 (number of days).

In 2020, the holding periods both domestic and foreign investors have reached ther lowest level since 2012 in all indexes where this analysis was realized.

In 2020, foreign investors had the longest holding period at BIST Banks with 174 days, while BIST Technology was the shortest with 22 days. For domestic investors, holding period was the longest in BIST Trade with 24 days, while the shortest in BIST Technology with 13 days.

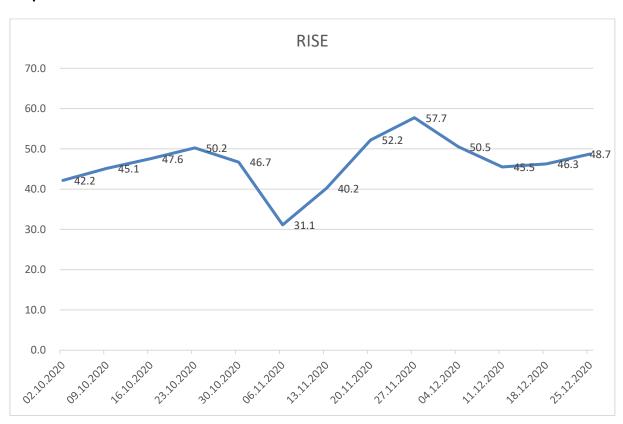
On the other hand, the longest period for foreign investors in all indexes were recorded in 2012. It was observed that it reached up to 837 days in BIST Trade. The longest holding period was seen in domestic investors in BIST Holding and Investment with 103 days in 2014.

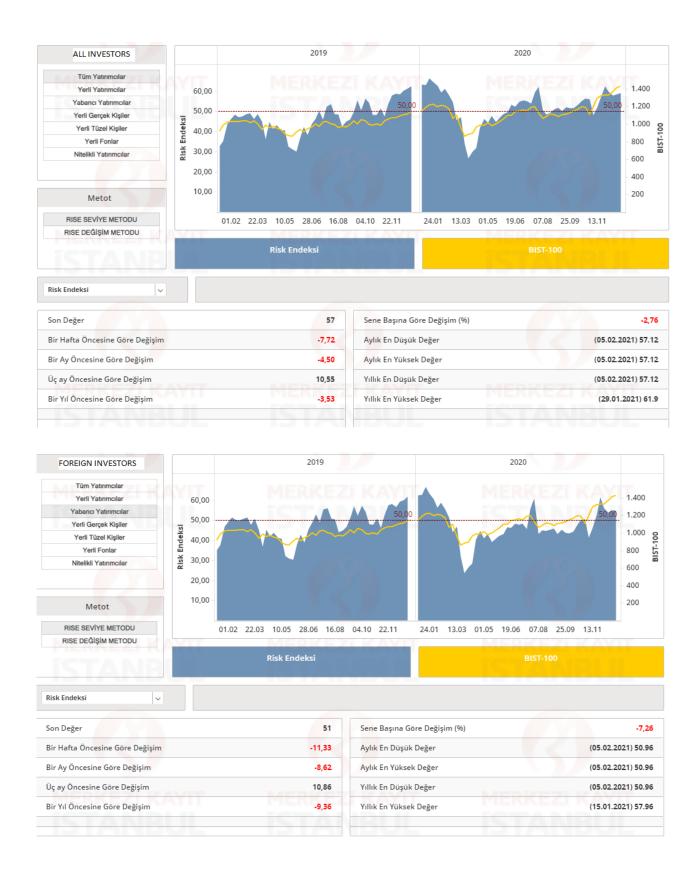




# 13- Investor Risk Appetite Index

# **September-December 2020**







## 14- Turkish Private Debt Securities Issuances by Currency (Cumulative)

| Nominal Value<br>(Million) | 2020    | 2019    | YoY |  |  |
|----------------------------|---------|---------|-----|--|--|
| TL                         | 129.565 | 113.203 | 14% |  |  |
| Euro                       | 5       | 5       | 0%  |  |  |

|          | 20                  | 20             | 2019                |                |  |  |
|----------|---------------------|----------------|---------------------|----------------|--|--|
| Currency | Number of<br>Issuer | Number of ISIN | Number of<br>Issuer | Number of ISIN |  |  |
| TL       | 138                 | 767            | 140                 | 746            |  |  |
| Euro     | 1                   | 1              | 1                   | 1              |  |  |

In 2020, when private debt instruments issued in Turkey are examined, volume of the debt instruments in TL terms increased 14% annually and rose from 113 billion TL to 129 billion TL. While the number of issuers of the issues in TL terms decreased, the number of ISIN numbers increased compared to 2019.

In 2020, compared to 2019, no new issuance was made in these currencies, due to the high costs of issuances in hard currency terms.

## 15- Turkish Private Debt Securities Issuances by Type of Instrument (Cumulative)

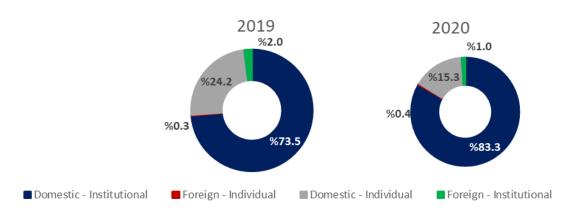
| TL (Million)                                 | 2020   | 2019   | YoY  |
|--|--------|--------|------|
| Commercial Paper                             | 55.068 | 51.811 | 6%   |
| Subordinated Debt Instrument                 | 19.694 | 19.178 | 3%   |
| Corporate Bond                               | 23.275 | 19.106 | 22%  |
| Management Contract Backed Lease Certificate | 22.049 | 12.031 | 83%  |
| Asset Backed Security                        | 6.099  | 5.512  | 11%  |
| Structured Fixed Income Instrument           | 24     | 2.462  | -99% |
| Mortgaged Backed Securities                  | 2.000  | 2.000  | 0%   |

As of the end of 2020, Commercial Paper continued to constitute almost half of the debt instruments issued in TL terms. While Commercial Paper maintain the high volume in total its share decreased from 46% in 2019 to 43% in 2020. Corporate Bond and Subordinated Debt Instrument, whose shares in total are 18% and 17% respectively, continue to follow Commercial Paper.

Compared to the end of 2019, the highest increase at the end of 2020 was recorded in the Management Contract Backed Lease Certificate.

The nominal values of Structured Fixed Income Instrument decreased significantly on an annual basis.

# 16- Turkish Private Debt Securities Issuances by Investor Nationality and Type (Cumulative)



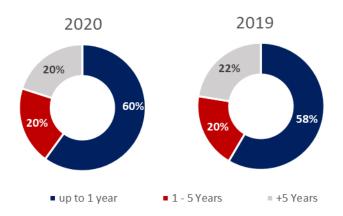
As of end of 2020, compared to the end of 2019, the share of domestic institutional investor increased significantly. It increased from 73,5% to 83,5% and continued to have the highest share in total. The private debt securities issued in 2019, the share of domestic individual investors at the rate of 24,2% decreased to 15,3%. Because of volatility of TL and market, the ratio of foreign institutional investors in total investor base decreased from 2% in 2019 to 1%.

## 17- TL Dominated Turkish Private Debt Securities Issuances by Volume (Cumulative)



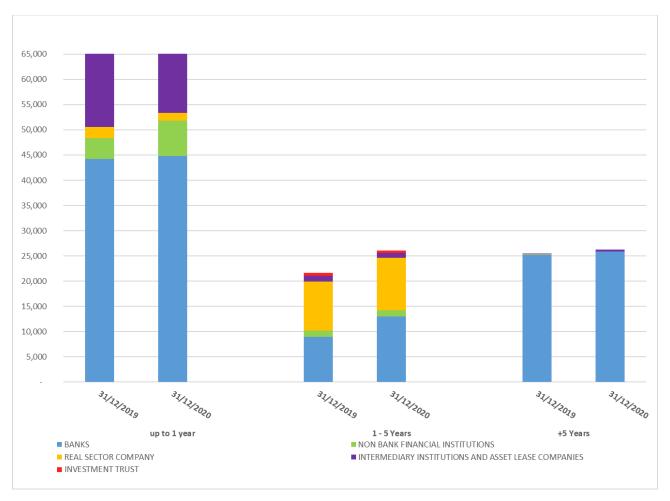
The issuances made by Banks, which decreased slightly to 65%, continue to have the highest share in the total issuances (2019: 69%). The nominal value of the issues issued by Intermediary Institutions and Asset Lease Companies increased by 54% annually. It is followed by Non-Bank Financial Institutions by 51% annually. By this increase, the share of Non-Bank Financial Institutions increased to 6%.

#### 18- TL Dominated Turkish Private Debt Securities Volume by Maturity (Cumulative)



The share of the up to 1-year issuances, which was 59% at the end of 2019, increased to 60% as of 2020. Considering the decline of the share of the issuances with +5 years maturity, it is seen that the upcoming issues with +5 year maturity are transferred to the maturity up to 1 year. Compared to the end of the year, the share of issues with a maturity 1-5 years remained constant. The uneven distribution caused by the accumulation of issues with a maturity up to

1 year indicates that the refinancing of these issues will be possible in the upcoming period with the expectation of a decrease in TL interest rates.



Banks, which have realized 65% of total issuances as of 2020, have increased their issuance volume annually with maturity 1-5 years by 45% annually. The volume of issues of Non-Bank Financial Institutions and Intermediary Institutions and Asset Companies with a maturity up to 1 year increased significantly by 67% and 57% respectively.

Intermediary Institutions and Asset Lease Companies which is the second issuer with a share of 19% in total issuances, consist of 94% of its issuances up to 1 year.