





April 15, 2016

Dear Readers,

We proudly present Volume 16 of Borsa Istanbul Trends Report, which provides index-based information on public offerings, market capitalization, free float and trade volumes by investor type, for the first quarter of 2016.

The decline that was seen in IPOs in the last two years continued in 1Q16. Only one initial public offering took place during the first quarter, where the demand mainly came from domestic investors.

The market capitalization of 301 companies traded in Borsa Istanbul increased by 17% and reached US\$ 216 billion. In 1Q global markets closely followed the Federal Reserve Bank's (FED) statements on the possible timing and amount of the interest rate hike. The resulting global risk-on mode supported Borsa Istanbul and over US\$ 1.5 billion net foreign inflows took place.

Borsa Istanbul remained among the most liquid stock exchanges in the world with 204% share turnover velocity as of March, ranking fourth among the members of the World Federation of Exchanges.

We hope to meet again in our next report that will cover the second quarter of 2016.

MKK General Manager and Board Member

TUYID Chairwoman

Assoc. Prof. Yakup ERGİNCAN

Özge Bulut Maraşlı

DISCLOSURE ABOUT THE NUMBERS OF COMPANIES IN INDICES

As per Borsa Istanbul Stock Indices Ground Rules Article "2.9 Excluded Stocks", "Stocks traded on the Free Trade Platform and the Watch list Companies Market are not included in any of BIST Stock Indices. Stocks included in lists C and D and traded on the Emerging Companies Market are not included in any of BIST Stock Indices except BIST SME Industrial index." since January 02, 2015. The related details are available at the below link.

http://www.kap.gov.tr/bildirim-sorgulari/bildirim-detayi.aspx?id=404597

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CONTENTS

1.	Public Offerings by Index	5
2.	Free Float	6
3.	Market Capitalization	7
4.	Trade Volume	8
5.	Foreign Transactions – Net inflow and outflow	10
6.	Trade Volume by Investor Type	11
7.	Number of Investors and Market Capitalization	12
8.	Number of Domestic and Foreign Investors by Index	15
9.	Market Capitalization by Index and Nationality	15
10.	Foreign Investors by Portfolio Value and Residence	16
11.	Number of Investors and Market Capitalization by Security Type	16
12.	Risk Appetite Index	17

1. PUBLIC OFFERINGS BY INDEX

In 1Q16, one initial public offering took place, yielding TL 37 million in proceeds.

Index	1Q15	2015	1Q16
BIST BANK	12	11	11
BIST HOLDING AND INVESTMENT	38	37	35
BIST TRADE	22	20	18
BIST SERVICES	57	58	56
BIST FINANCIAL	88	87	85
BIST INDUSTRY	152	149	146
BIST TECHNOLOGY	13	14	14
BIST ALL	310	308	301

In 1Q16, as it was the case in the last two years, IPOs remained stagnant. In the last two years, the number of public offerings that took place in Borsa Istanbul Equity and Emerging Companies Markets and the proceeds declined significantly (2014: TL 690 million, 2015: TL 119 million). Both domestic and foreign macroeconomic developments, uncertainties and low borrowing costs supported this trend. In 1Q16, one initial public offering took place, yielding TL 37 million in proceeds and the demand mainly came from domestic investors.

In 1Q16, the number of companies traded in BIST ALL, decreased from 308 from 301 compared to 2015 year end.

Initial Public Offerings	Floor	. Nominal Total		Tatal	Initial	Number o	f Buyers
Company Name	Float (%)	Amount (TL)	Proceeds (TL)	Total Proceeds (US\$)	Trade Date	Domestic	Foreign
Çuhadaroğlu Metal Sanayi ve Pazarlama A.Ş.	25.96	18,500,000	37,000,000	12,636,180	18/02/2016	2,148	-

Source: BIST - http://borsaistanbul.com/veriler/verileralt/halka-arz-verileri

2. FREE FLOAT

FREE FLOAT

EFFECTIVE FREE FLOAT

INDEX	Mar. 15	Dec. 15	Mar. 16	Mar. 15	Dec. 15	Mar. 16
BIST BANK	45.43%	46.24%	46.03%	36.77%	34.93%	36.35%
BIST HOLDING AND INVESTMENT	39.54%	41.35%	39.55%	31.82%	30.22%	29.61%
BIST TRADE	48.78%	51.20%	51.37%	36.23%	36.93%	38.25%
BIST 30	40.07%	40.38%	39.76%	36.03%	36.39%	35.91%
BIST 50	39.67%	39.89%	39.44%	35.09%	35.31%	35.15%
BIST 100	40.25%	40.08%	39.67%	33.98%	33.81%	33.76%
BIST SERVICES	34.73%	36.36%	36.29%	28.69%	29.23%	29.65%
BIST FINANCIAL	43.85%	44.69%	43.89%	35.42%	33.70%	34.12%
BIST INDUSTRY	39.84%	39.06%	39.49%	29.54%	28.95%	30.15%
BIST TECHNOLOGY	24.00%	24.71%	25.50%	20.00%	19.88%	20.20%
BIST ALL	40.34%	40.74%	40.48%	31.94%	30.97%	31.62%

In 1Q16, the free float of Borsa Istanbul increased slightly and reached 40.48%.

In 1Q16, the free float of Borsa Istanbul increased by 0.14 points, while a 0.32 points decrease was seen in effective free float YoY.

The highest YoY increase in effective free float was seen in BIST Trade index while the highest decline was seen in BIST Holding and Investment index, followed by BIST Financial and BIST Bank indices.

The highest increase in free float was seen in BIST Trade, while a decline was only seen in BIST Industry index. BIST Services and BIST Technology indices also increased.

Note: Capital Markets Board of Turkey changed the definition of "effective free float" with a decision taken in October starting from 1 January 2015. In line with this decision, the threshold of shares owned by individual and institutional shareholders, which was excluded from the effective free float definition, was increased from 5% to 10%. This change has also contributed to the increase in effective free float rate.

3. MARKET CAPITALIZATION

In 1Q16, the market capitalization of BIST ALL rose by 17% and reached US\$ 216 billion.

MILLION TL	Mar. 15	Dec. 15	Mar. 16	QoQ Change	YoY Change
BIST BANK	156,513	138,078	150,590	9%	-4%
BIST HOLDING AND INVESTMENT	82,639	79,786	92,886	16%	12%
BIST TRADE	32,273	33,746	38,177	13%	18%
BIST 30	395,184	346,491	417,657	21%	6%
BIST 50	448,763	397,132	464,951	17%	4%
BIST 100	502,248	452,541	526,144	16%	5%
BIST SERVICES	128,064	114,884	130,849	14%	2%
BIST FINANCIAL	268,427	246,538	274,724	11%	2%
BIST INDUSTRY	174,178	167,447	191,543	14%	10%
BIST TECHNOLOGY	8,471	11,741	13,109	12%	55%
BIST ALL	579,139	540,544	610,225	13%	5%

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MILLION US\$	Mar. 15	Dec. 15	Mar. 16	QoQ Change	YoY Change
BIST BANK	59,889	47,318	53,308	13%	-11%
BIST HOLDING AND INVESTMENT	31,621	27,342	32,881	20%	4%
BIST TRADE	12,349	11,564	13,515	17%	9%
BIST 30	151,214	118,739	147,848	25%	-2%
BIST 50	171,716	136,093	164,590	21%	-4%
BIST 100	192,182	155,081	186,252	20%	-3%
BIST SERVICES	49,003	39,370	46,320	18%	-5%
BIST FINANCIAL	102,712	84,486	97,251	15%	-5%
BIST INDUSTRY	66,648	57,382	67,805	18%	2%
BIST TECHNOLOGY	3,241	4,024	4,640	15%	43%
BIST ALL	221,604	185,238	216,017	17%	-3%

In 1Q global markets closely followed the Federal Reserve Bank's (FED) statements on the possible timing and amount of the interest rate hike. The resulting global risk-on mode and Turkish Lira's appreciation against US\$ supported Borsa Istanbul. As a result, the market capitalization of Borsa Istanbul increased 13% in TL and 17% in US\$ terms. As a percentage value, the highest increase was seen in BIST Holding and Investment, while BIST Bank index, the leading index of Borsa Istanbul, increased 13%. The highest YoY increase was seen in BIST Technology with 43%.

4. TRADE VOLUME

In 1Q16, the trade volume in Borsa Istanbul rose 6% in TL and 5% in US\$ terms.

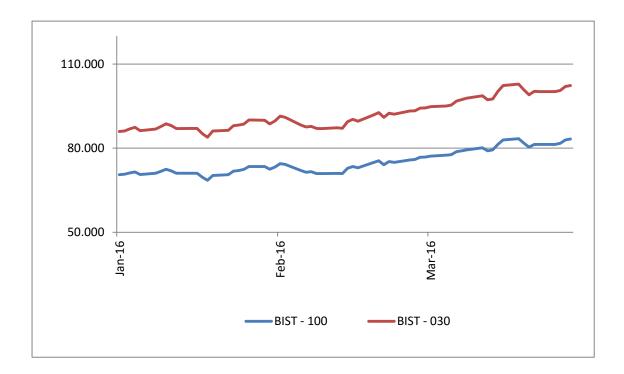
NOMINAL VALUE (Mn)	1Q15	4Q15	1Q16	QoQ Change	YoY Change
BIST BANK	18,062	18,501	19,079	3%	6%
BIST HOLDING AND INVESTMENT	7,017	5,279	4,632	-12%	-34%
BIST TRADE	1,372	884	758	-14%	-45%
BIST 30	29,828	30,795	34,517	12%	16%
BIST 50	34,094	35,827	40,708	14%	19%
BIST 100	43,330	42,173	47,410	12%	9%
BIST SERVICES	8,073	8,971	11,748	31%	46%
BIST FINANCIAL	29,356	27,825	28,942	4%	-1%
BIST INDUSTRY	12,890	12,902	13,921	8%	8%
BIST TECHNOLOGY	823	617	648	5%	-21%
BIST ALL	51,142	50,266	55,259	10%	8%

MILLION TL	1Q15	4Q15	1Q16	QoQ Change	YoY Change
BIST BANK	138,168	120,406	118,733	-1%	-14%
BIST HOLDING AND INVESTMENT	22,288	19,058	18,703	-2%	-16%
BIST TRADE	8,402	7,261	8,191	13%	-3%
BIST 30	214,462	199,011	215,235	8%	0%
BIST 50	233,439	223,031	243,249	9%	4%
BIST 100	269,615	248,447	267,832	8%	-1%
BIST SERVICES	49,278	50,528	65,884	30%	34%
BIST FINANCIAL	170,414	148,833	149,803	1%	-12%
BIST INDUSTRY	65,756	63,710	64,391	1%	-2%
BIST TECHNOLOGY	5,288	4,740	4,723	0%	-11%
BIST ALL	290,737	267,728	284,801	6%	-2%

MILYON US\$	1Q15	4Q15	1Q16	QoQ Change	YoY Change
BIST BANK	55,943	41,457	40,368	-3%	-28%
BIST HOLDING AND INVESTMENT	9,102	6,568	6,359	-3%	-30%
BIST TRADE	3,398	2,502	2,790	12%	-18%
BIST 30	87,076	68,541	73,218	7%	-16%
BIST 50	94,850	76,830	82,765	8%	-13%
BIST 100	109,710	85,600	91,135	6%	-17%
BIST SERVICES	20,077	17,400	22,446	29%	12%
BIST FINANCIAL	69,137	51,259	50,923	-1%	-26%
BIST INDUSTRY	26,969	21,978	21,931	0%	-19%
BIST TECHNOLOGY	2,174	1,636	1,611	-2%	-26%
BIST ALL	118,358	92,244	96,911	5%	-18%

The trade volume of Borsa Istanbul increased in TL terms compared to 4Q15, where a slight decline was seen compared to the same period of 2015.

The highest contribution to this rise came from BIST Services, BIST Financial and BIST Trade indices, where a slight decline was observed in BIST Bank and BIST Holding and Investment indices.



Borsa Istanbul continued to be one of the most liquid stock exchanges in the world with 204% share turnover velocity as of March, ranking fourth among the members of the World Federation of Exchanges.

(Source: http://www.world-exchanges.org/)

5. FOREIGN TRANSACTIONS – NET INFLOW AND OUTFLOW

Borsa Istanbul has made a strong start to 2016, with US\$ 1.5 billion net foreign inflow.

(US\$ mn)	1Q15	2015	1Q16
BIST BANK	(447)	(1,542)	874
BIST HOLDING AND INVESTMENT	99	27	154
BIST TRADE	(11)	(25)	28
BIST 30	(879)	(2,553)	1,490
BIST 50	(929)	(2,794)	1,519
BIST 100	(840)	(2,739)	1,546
BIST SERVICES	(461)	(675)	143
BIST FINANCIAL	(267)	(1,500)	1,114
BIST INDUSTRY	(97)	(361)	298
BIST TECHNOLOGY	9	34	(8)
BIST ALL	(815)	(2,503)	1,547

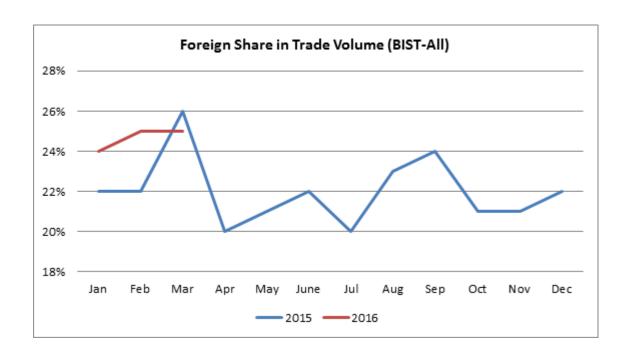
Following the strong net foreign outflow in 2015, US\$ 1.5 billion net foreign inflow took place in Borsa Istanbul in 1Q16. The highest contribution came from BIST Financial index with US\$ 1.1 billion, while US\$ 874 million net foreign inflow was seen in BIST Bank index. In this period, the only foreign outflow took place in BIST Technology index with US\$ 8 million.

6. TRADE VOLUME BY INVESTOR TYPE

In 1Q16, domestic investors generated 75% of the trade volume in Borsa Istanbul.

	10	Q16	2015		1Q15	
	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic
BIST ALL	25%	75%	22%	78%	23%	77%
BIST 030	30%	70%	27%	73%	29%	71%
BIST 050	28%	72%	26%	74%	28%	72%
BIST 100	26%	74%	24%	76%	25%	75%
BIST INDUSTRY	26%	74%	19%	81%	17%	83%
BIST SERVICES	21%	79%	24%	76%	25%	75%
BIST TRADE	44%	56%	28%	72%	30%	70%
BIST FINANCIAL	26%	74%	24%	76%	26%	74%
BIST BANK	26%	74%	23%	77%	26%	74%
BIST HOLDING AND INVESTMENT	38%	62%	31%	69%	28%	72%
BIST TECHNOLOGY	14%	86%	6%	94%	5%	95%

The foreign share in all indices increased YoY and year-todate except BIST Services. In 1Q16, the share of foreign investors in BIST ALL trade volume increased to 25%, from 22% in 2015. The highest foreign trade volume took place in BIST Trade with 44%, while the lowest was seen in BIST Technology with 14%. The foreign share in all indices increased YoY and year-to-date, except BIST Services. The highest increase was seen in BIST Trade. In February, the share of foreign investors in trade volumes of all indices reached the highest level, except BIST Services, BIST Holding and Investment and BIST Technology.



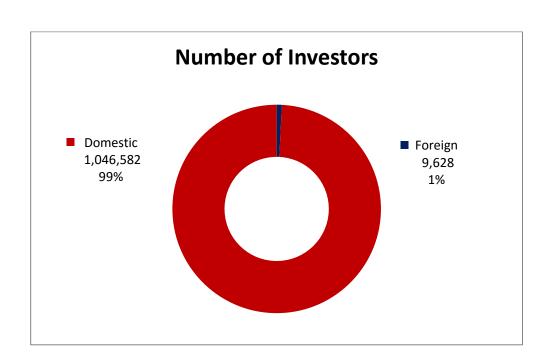
7. NUMBER OF INVESTORS AND MARKET CAPITALIZATION

As of March, 99% of over 1 million investors are domestic in Borsa Istanbul.

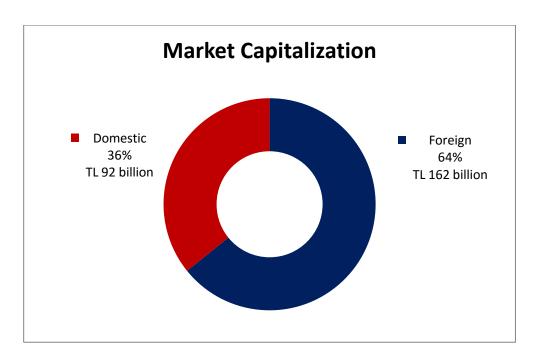
As of the end of 1Q16, the number of total investors at Borsa Istanbul reached 1,056,210, 99% of which are domestic investors. The number of investors decreased by 3,103 compared to 2015 year end. The significant decline in the number of domestic investors mainly individuals.

Number of Investors		1Q16	2015	Change
Institutional		5,572	5,625	-53
Domestic	Individual	1,041,010	1,043,953	-2,943
	Total	1,046,582	1,049,578	-2,996
	Institutional	3,535	3,568	-33
Foreign	Individual	6,093	6,167	-74
	Total	9,628	9,735	-107
Total		1,056,210	1,059,313	-3,103

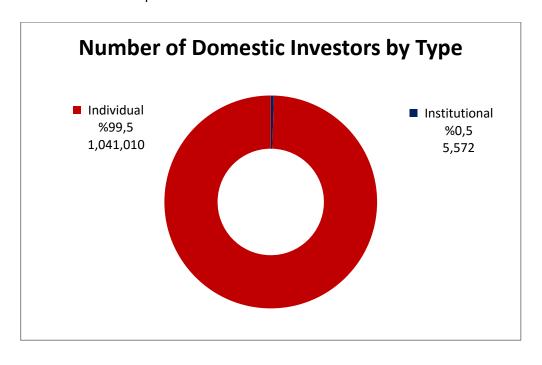
The foreign investors represent only 1% of the total Borsa Istanbul investor base. Their share in trade volume is 25% and they hold 64% of the total market cap.



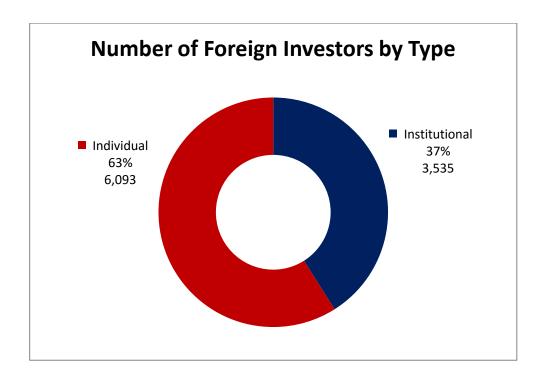
In 1Q16, foreign investors held 25% share in BIST ALL trade volume and 64% share in market capitalization. The total equity portfolio of foreign investors was TL 162 billion.



Over 99% of the domestic investors are individuals and they hold 52% of the total market cap.



Institutional investors have a much higher share among foreign investors with 37%, compared to the domestic investors. This group holds 64% of the total market cap and almost the entire foreign portfolio.



8. NUMBER OF DOMESTIC AND FOREIGN INVESTORS BY INDEX

The number of foreign investors in BIST 100 continued its downward trend in 1Q16 and reached 6,932.

Number of Investors	Mar.16		Dec.15		Mar.15	
Number of investors	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic
BIST ALL	9,422	986,497	9,528	1,003,135	9,636	1,012,908
BIST 100	6,932	809,071	7,014	822,924	7,400	834,707
BIST 30	5,995	606,659	6,116	642,533	6,242	649,836
BIST 50	6,464	703,285	6,518	716,656	6,658	714,459
BIST INDUSTRY	4,439	537,199	4,436	550,608	4,549	558,060
BIST SERVICES	3,450	333,849	3,455	333,648	3,520	328,039
BIST FINANCIAL	7,187	599,050	7,214	617,685	7,307	625,688
BIST TECHNOLOGY	555	57,785	548	56,645	516	54,327
BIST TRADE	1,570	84,081	1,539	87,795	1,538	90,705
BIST BANK	3,663	320,415	3,612	334,402	3,834	332,877
BIST HOLDING AND INVESTMENT	4,883	291,009	4,869	301,607	4,828	311,324

In BIST ALL, the number of foreign investors declined to 9,422 as of March, compared to the year end. The number of foreign investors in BIST 100, which declined all through 2015, continued to decrease in March and reached to 6.932.

In March, as compared to 2015 year end, the number of foreign investors increased in BIST Industry, BIST Technology, BIST Trade, BIST Bank and BIST Holding and Investment indices.

9. MARKET CAPITALIZATION BY INDEX AND NATIONALITY

Market Capitalization	Mar.16		Dec.15		Mar.15	
(Billion TL)	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic
BIST ALL	159	88	138	82	148	86
BIST 100	141	67	119	62	138	64
BIST 30	123	43	100	40	117	41
BIST 50	130	53	109	50	128	50
BIST INDUSTRY	41	34	34	31	37	32
BIST SERVICES	35	13	30	12	33	12
BIST FINANCIAL	81	40	72	38	77	40
BIST TECHNOLOGY	2	2	2	1	1	1
BIST TRADE	17	3	14	3	13	3
BIST BANK	51	18	46	18	52	19
BIST HOLDING AND INVESTMENT	23	13	20	13	19	14

In 1Q16, compared to the end of 2015, the market capitalization of foreign investors increased in all indices.

10. FOREIGN INVESTORS BY PORTFOLIO VALUE AND RESIDENCE

1,313 US based investors hold 31% of the foreign investments, while the investors based in US and UK hold 49% of the total foreign investment portfolio.

	Residence	Portfolio Value (Million USD)	Share
1	USD	17.807	31%
2	UK	10.115	18%
3	LUXEMBOURG	4.744	8%
4	HOLLAND	2.696	5%
5	IRELAND	2.109	4%
6	SINGAPORE	2.057	4%
7	CAYMAN ISLANDS	1.700	3%
8	GREECE	1.599	3%
9	NORWAY	1.569	3%
10	CANADA	1.117	2%
	OTHER	11.907	21%

As it was the case last year, the top three countries with the highest portfolio value are still US, UK, and Luxembourg. 31% of the total foreign investments belong to 1,313 investors resident in US, while the investors based in US and UK hold 49% of the total foreign investment at BIST.

11. NUMBER OF INVESTORS AND MARKET CAPITALIZATION BY TYPE OF SECURITY

	March	2015	March 2016		
Type of Security	Number of Investors	Market Cap (Million TL)	Number of Investors	Market Cap (Million TL)	
BIST Investment Fund					
	2,892	175.13	2,933	143.91	
Government Bonds					
	17,520	207,901.63	29,746	195,578.76	
Other Securities					
	514	3,346.34	1,134	3,267.50	
Investment Fund					
	2,737.111	38,257.64	2,879.062	38,323.60	
Private Sector Debt Instrument					
	138.930	44,361.46	135,666	50,198.22	
Share Certificates					
	1,074.353	609,624.31	1,062.893	649,225.53	
Structured Products					
	3,449	28.08	2,421	31.25	
Total		903,695		936,769	

12. INVESTOR RISK APPETITE INDEX

Below are comments on the Investor Risk Appetite Index (RISE) which has been announced by MKK since December 2012.

In the first half of 1Q16, Risk Appetite in Borsa Istanbul was generally below the critical value of 50. For the second half, the opposite is true. Additionally, the final week of the first quarter score (68.6) is the highest of this year. The minimum RISE value is 32.8 and observed on January 15th.

A significant point in this period is that domestic investors' Risk Appetite levels were higher than the foreign investors', but this is only true for the first half of the quarter. Another important point is that the foreign investors' RISE series was the most volatile whereas domestic funds' series was the most stable among seven categories. This is a bit surprising for two reasons. Firstly, last year, when compared to the other categories', domestic funds' RISE series was the most volatile. Secondly, up to now, foreign investors' series' volatilities had always been relatively low in the first quarters of years. However, from the perspective of volatility and foreign investors, 1Q16 is just like a typical last quarter of any year since 2008.

To sum it up, this quarter's RISE started at 44, displaying ups and downs, it closed at 68.6 which is the highest of this year. At the beginning, investors, especially the foreign investors, seemed to be pessimist and reactive to uncertainties mostly related with FED. However, after FED's dovish interest rate stance (and stronger oil prices, a big drop in the dollar, and the concerns raised by stronger euro along with this stance), BIST and some other world stock exchanges including USA and excluding Europe, have become attractive for investors again in the remaining weeks of this quarter.





