



BIST TRENDS REPORT

by

TUYID – TURKISH INVESTOR RELATIONS SOCIETY

&

MKK - CENTRAL REGISTRY AGENCY

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Dear Readers,

We proudly present Volume VI of the Borsa Istanbul Trends Report, which provides index-

based information on public offerings, market capitalization, free float and trade volumes by

investor type for Q3 of 2013.

In Borsa Istanbul, where new public offerings and capital inflows are witnessed, a new

program named Listing Istanbul is also launched in 2013. In this issue, you will find comments

about this program, which is initiated by Borsa Istanbul and which we think that it will provide

a major contribution to Istanbul being a global financial center.

This Report is prepared quarterly by TUYID (Turkish IR Society) and MKK (Central Registry

Agency), using MKK's database. We trust it will continue to provide an important insight for

the market players.

MKK General Manager and Board Member

TUYID Chairman

Doç. Dr. Yakup ERGİNCAN

Abdullah Orkun KAYA

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The evaluations and the information in the Report, where you can find significant statistics about listed stocks in Borsa Istanbul, are prepared based on Central Registry Agency's database. Investment information, comment and advices are not in the enclosure of investment consultancy and do not comprise information for buying and selling decisions in the capital markets. The data and the information in the Report cannot be guaranteed to be correct; the content can be changed without announcing. All the data are taken from the sources thought to be reliable. MMK and TUYID cannot be taken responsible for the problems that might emerge out of using these sources.

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1. LISTING ISTANBUL

At the beginning of 2013, a program named Listing Istanbul is created in order to increase the number of foreign companies in Borsa Istanbul. Within the scope of the program it is mentioned that in 45 countries Listing Istanbul project has at least one program partner and these partners will have the opportunity to have benefit from the logistic and local support.

In order to increase the number of foreign companies in Borsa Istanbul, a number of promotional and informational meetings were held both inside and outside the country to discuss the program's objectives and benefits in the first 9 months period.

Horizontal and vertical integration of capital market institutions in Turkey is aimed with the structure that is foreen in Borsa istanbul. This program is considered as one of the steps for İstanbul to be an international financial center because of its geographical nature. With this program it is aimed to reveal a market structure with international standards.

Borsa Istanbul management is planning the Sock Exchange to get ready for the public offering at the end of 2015, but before that they will continue to work for creating a network of exchanges, which istanbul will be in the center and will actualize regional network of exchanges with strategic partnerships and collaboration.

2. PUBLIC OFFERINGS BY INDEX

Index	2012 YE	2013 2Q	2013 3Q
BIST BANK	16	16	16
BIST HOLDING INVESTMENT	38	39	39
BIST TRADE	20	21	21
BIST SERVICES	58	60	62
BIST FINANCIAL	98	103	103
BIST INDUSTRIAL	180	172	171
BIST TECHNOLOGY	16	16	16
BIST ALL	352	351	352

Source: BIST - http://borsaistanbul.com/veriler/verileralt/halka-arz-verileri

In the first 9 months of 2013, in the equity market, 7 public offerings took place generating USD 676 million proceeds. In the first quarter of 2013, following the public offering of "Halk Gayrimenkul Yatırım Ortaklığı A.Ş.", the public offering of Pegasus Hava Taşımacılığı A.Ş. took place with USD361 million proceeds in the second quarter. During the year, it is observed that the number of the companies has decreased in BIST Industry index. As a result, in the first 9 months of 2013, the number of companies traded stood at 352 in BIST All index.

The IPOs in 2013 in Equity Market

Company name	Nominal Value	Float	Total	Total	Offering	First Trade	Number	of Investor
Initial Public Offerings	(TL)	(%)	Proceed (TL)	Proceed (ABD dollars)	Price(TL)	Date	Foreign	Domestic
Halk Gayrimenkul Yat. Ort. A.Ş.	185,500,000	28%	250,425,000	141,683,168	1.35	22.02.2013	7	18.616
Servet Gayrimenkul Yat. Ort. A.Ş.	13,000,000	25%	35,490,000	19,644,636	2.73	24.04.2013	-	443
Pegasus Hava Taşımacılığı A.Ş.	35,294,000	35%	649,409,600	360,983,658	18.4	26.04.2013	77	9,842
Royal Halı İplik Tekstil Mobilya San. Ve Tic. A.Ş.	17,250,000	29%	76,762,500	42,636,359	4.45	03.05.2013	6	4,706
Odaş Elektrik Üretim San. Tic. A.Ş.	12,000,000	29%	60,000,000	33,145,509	5	21.05.2013	14	667
Panora Gayrimenkul Yat. Ort. A.Ş.	21,750,000	25%	102,225,000	55,729,706	4.7	23.05.2013	-	5,210
Akyürek Tüketim Ürünleri Pazarlama Dağıtım ve Ticaret A.Ş.	16,500,000	36%	42,900,000	22,727,273	2.6	07.06.2013	1	1,226

3. FREE FLOAT

In the 3Q of 2013, the effective free float of the companies traded at the Borsa Istanbul is 29%.

	FREE F	LOAT	EFFECTIVE FREE FLOAT		
INDEX	2012 3Q	2013 3Q	2012 3Q	2013 3Q	
візт ванк	38.90%	41.91%	29.88%	33.06%	
BIST HOLDING AND INVESTMENT	37.92%	37.53%	32.31%	31.76%	
BIST TRADE	47.84%	49.14%	36.84%	41.93%	
BIST 30	36.10%	37.56%	31.70%	33.78%	
BIST 50	37.01%	36.82%	31.08%	32.71%	
BIST 100	38.16%	37.80%	30.67%	31.43%	
BIST SERVICES	32.27%	33.22%	23.56%	27.43%	
BIST FINANCIAL	38.47%	40.30%	29.65%	31.68%	
BIST INDUSTRIAL	40.54%	38.20%	26.16%	25.67%	
BIST TECHNOLOGY	27.37%	23.60%	22.24%	19.92%	
BIST ALL	37.59%	37.97%	27.30%	28.93%	

With the new public offerings and shareholders' registration of the non-public shares at CRA (MKK), increase in free float rates of the companies traded in Borsa Istanbul. Without any doubt, we can say that the increase in free float rates have the potantial for companies to enter in radar of investors with the increase in liquidity. As of the third quarter of 2013, free float of the companies traded at the BIST-All is 29%. The rate was approximately in 27% as of same period last year. In BIST-30, which is especially preferred by foreign investors and in BIST Bank indices, the effective free float was 34% and 33% respectively.

The free float in the Bank index, which was 39% in 3Q12, increased to 42% this year. The main reason for this increase is the secondary public offering of Halkbank by Privatization Administration in the last quarter of 2012.

When we look at the sub-indices, in both years, the highest effective free float is observed in the Trade index with 49% and 42%. BIST Bank index shows the highest increase in free float YoY by 3% and Trade index shows the highest increase in effective free float by 5% respectively.

Note: The difference between free float and effective free float is attributable to owners' shares, individual and institutional shareholders with over 5% share, and pledged/collateralized shares.

4. MARKET CAPITALIZATION

In 3Q of the year, market capitalization of BIST-ALL has remained almost flat in dollar basis annually. But compared to the beginning of 2013 decreased by 14%.

MILLION TL	2012 3Q	2012 YE	2013 3Q	Annual Change	Change in 2013
BIST BANK	159,167	190,077	166,261	4%	-13%
BIST HOLDING AND INVESTMENT	56,569	69,323	71,837	27%	4%
BIST TRADE	24,168	27,163	26,192	8%	-4%
BIST 30	303,224	359,153	346,963	14%	-3%
BIST 50	350,334	408,838	409,853	17%	0%
BIST 100	389,468	453,911	457,186	17%	1%
BIST SERVICES	101,979	108,960	118,761	16%	9%
BIST FINANCIAL	236,414	282,780	263,081	11%	-7%
BIST INDUSTRIAL	131,685	147,606	151,680	15%	3%
BIST TECHNOLOGY	5,060	5,994	5,901	17%	-2%
BIST ALL	475,138	545,341	539,424	14%	-1%

MILLION USD	2012 3Q	2012 YE	2013 3Q	Annual Change	Change in 2013
BIST BANK	89,184	106,929	81,641	-8%	-24%
BIST HOLDING AND INVESTMENT	31,697	38,998	35,275	11%	-10%
BIST TRADE	13,542	15,281	12,862	-5%	-16%
BIST 30	169,902	202,044	170,372	0%	-16%
BIST 50	196,298	229,994	201,254	3%	-12%
BIST 100	218,226	255,350	224,496	3%	-12%
BIST SERVICES	57,141	61,296	58,316	2%	-5%
BIST FINANCIAL	132,467	159,080	129,183	-2%	-19%
BIST INDUSTRIAL	73,786	83,037	74,481	1%	-10%
BIST TECHNOLOGY	2,835	3,372	2,898	2%	-14%
BIST ALL	266,229	306,785	264,878	-1%	-14%

Positive macro dynamics and after Fitch's upgrade of Turkey's credit rating to investment grade, Borsa Istanbul closed the year 2012 with a successful performance. In the beginning of 2013, expectations of a second rating upgrade drove BIST-100 index to record levels. At the end of January, Moody's reaffirmed Turkey's credit rating, with no upgrade, and stated that Turkey's ability to maintain resilience against external shocks remained a key criterion for a possible credit upgrade, drawing attention to Turkey's current account deficit and bank reserves. A strong correction and profit-taking followed. The long-awaited second rating increase came from Moody's in the middle of May, which was mostly priced in, driving the rally at Borsa Istanbul. The rise in internal and external risks also adversely affected the market. At Q3 2013, Borsa Istanbul has spent three months under the pressure of selling, followed by macro and political news mainly originating from abroad. As a result, in the first 9 months, with much volatility, BIST All was decreased by 1% YoY with TL539 million market cap. With depreciation of TL against Dollar and Euro in the 3Q13, BIST All index decreased by 14% in USD terms.

In 2013, the highest YoY decline in both TL and USD market capitalization was recorded in BIST Bank index by 13% and 24% respectively. Due to the change in FX, from the beginning of the year, decline is observed in all indices at different rates. On the other hand, BIST Services have the highest rise by 9% in TL terms.

5. TRADE VOLUME

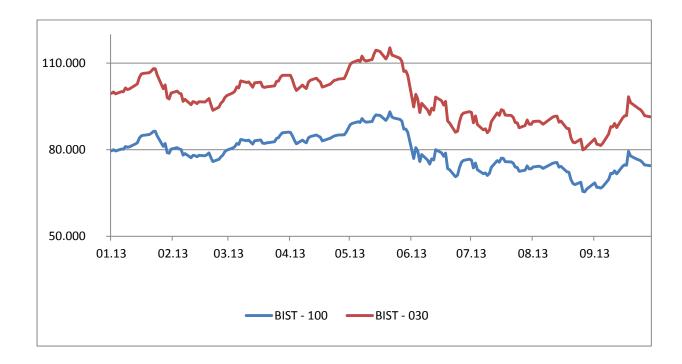
Looking at the trading volumes in Borsa Istanbul, in Q3 it has a 9% decline in TL terms compared to the previous quarter.

NOMINAL VALUE (Million)	2013 1. Quarter	2013 2. Quarter	2013 3. Quarter	Quarterly Change
BIST BANK	12,138	13,035	16,353	25%
BIST HOLDING AND INVESTMENT	11,310	10,333	6,497	-37%
BIST TRADE	667	689	658	-4%
BIST 30	26,452	26,171	26,708	2%
BIST 50	30,526	29,196	28,716	-2%
BIST 100	36,726	35,223	34,046	-3%
BIST SERVICES	6,418	6,089	6,154	1%
BIST FINANCIAL	26,806	26,725	24,872	-7%
BIST INDUSTRY	13,129	13,046	10,793	-17%
BIST TECHNOLOGY	705	479	471	-2%
BIST ALL	47,059	46,339	42,290	-9%

MILLION TL	2013 1. Quarter	2013 2. Quarter	2013 3. Quarter	Quarterly Change
BIST BANK	82,615	92,858	102,308	10%
BIST HOLDING AND INVESTMENT	23,000	24,942	15,137	-39%
BIST TRADE	5,413	5,743	5,171	-10%
BIST 30	145,673	154,399	151,418	-2%
BIST 50	162,287	165,107	160,509	-3%
BIST 100	180,645	185,994	174,803	-6%
BIST SERVICES	33,409	35,935	31,780	-12%
BIST FINANCIAL	112,534	124,273	121,678	-2%
BIST INDUSTRY	52,435	49,482	37,996	-23%
BIST TECHNOLOGY	3,746	2,427	1,999	-18%
BIST ALL	202,123	212,118	193,453	-9%

MILLION USD	2013 1. Quarter	2013 2. Quarter	2013 3. Quarter	Quarterly Change
BIST BANK	46,441	50,270	52,005	3%
BIST HOLDING AND INVESTMENT	12,937	13,592	7,694	-43%
BIST TRADE	3,045	3,119	2,616	-16%
BIST 30	81,929	83,708	76,879	-8%
BIST 50	91,287	89,548	81,492	-9%
BIST 100	101,622	100,924	88,748	-12%
BIST SERVICES	18,801	19,504	16,080	-18%
BIST FINANCIAL	63,272	67,375	61,850	-8%
BIST INDUSTRY	29,513	26,956	19,278	-28%
BIST TECHNOLOGY	2,105	1,323	1,015	-23%
BIST ALL	113,692	115,157	98,224	-15%

In the third quarter, on sector basis the highest increase in trade volumes was recorded in Bank index. In the third quarter, with the seasonal effects of summer, a decline is observed in almost all indices in trade volumes. In the last quarter, only in Bank index on TL basis an increase was realized.



6. FOREIGN TRANSACTIONS - NET INFLOW AND OUTFLOW (Million USD)

(USD Million)	2012 1. Quarter	2012 2. Quarter	2012 3. Quarter	2012 4. Quarter	TOTAL	2013 1. Quarter	2013 2. Quarter	2013 3. Quarter	TOTAL
BIST BANK	585	178	592	839	2,194	358	(1,056)	(161)	(859)
BIST HOLDING AND INVESTMENT	166	(9)	(0.4)	55	211	144	288	102	534
BIST TRADE	78	26	(27)	86	164	38	26	(75)	(11)
BIST 30	632	193	1,090	1,105	3,021	405	(1,140)	328	(408)
BIST 50	2,535	244	1,126	1,119	5,024	489	(1,096)	276	(331)
BIST 100	2,585	226	1,138	1,441	5,389	553	(1,176)	222	(401)
BIST SERVICES	98	101	215	246	659	156	(104)	86	138
BIST FINANCIAL	756	214	700	1,036	2,707	496	(782)	(59)	(346)
BIST INDUSTRIAL	1,700	(72)	230	155	2,013	(85)	(226)	225	(86)
BIST TECHNOLOGY	43	(17)	(2)	14	38	13	(27)	11	(3)
BIST ALL	2,597	226	1,133	1,451	5,407	579	(1,139)	264	(297)

In the first nine months of the year, net foreign outflow in Borsa Istanbul was USD297 million. Highest foreign outflow took place in Bank index with USD859 million.

BIST closed 2012 with total net foreign inflow of USD5,4 billion and net inflow continued with USD579 million in the first quarter of 2013. In the second quarter of 2013, this trend was reversed and the net foreign outflow reached USD1.139 million. In 3Q13, with a foreign inflow of USD264 million, net foreign outflow in first 9 months is USD297 million.

In the last quarter, the highest net outflow was realized in BIST Bank index with USD161 million, where BIST 30 witnesses the highest inflow with USD328 million. In the first 9 months, the highest inflow was observed in BIST Holding and Investment index with USD534 million.

7. TRADE VOLUME BY INVESTOR TYPE (over TL value)

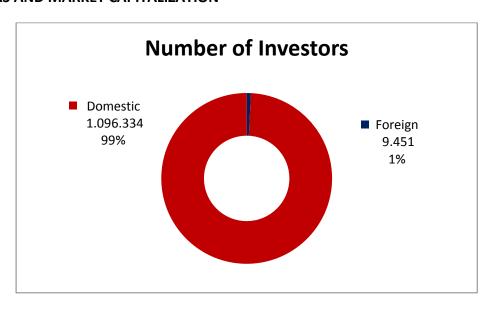
Index	De	Dec.12		ar.13	Jun.13		Sept.13	
	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic
BIST- ALL	16%	84%	20%	80%	23%	77%	21%	79%
BIST -030	19%	81%	24%	76%	26%	74%	25%	75%
BIST -050	19%	81%	23%	77%	26%	74%	25%	75%
BIST -100	17%	83%	22%	78%	25%	75%	23%	77%
BIST INDUSTRIAL	8%	92%	14%	86%	20%	80%	16%	84%
BIST SERVICES	18%	82%	23%	77%	25%	75%	20%	80%
BIST TRADE	17%	83%	31%	69%	32%	68%	31%	69%
BIST FINANCIAL	19%	81%	22%	78%	24%	76%	24%	76%
BIST BANK	21%	79%	23%	77%	25%	75%	24%	76%
BIST HOLDING AND INVESTMENT	16%	84%	19%	81%	25%	75%	24%	76%
BIST TECHNOLOGY	2%	98%	8%	92%	8%	92%	4%	96%

In September, domestic investors generated 79% of the trade volume in Borsa Istanbul. The share of foreign investors in trade volume was 20% in March 2013, increasing to 23% in June and declined to 21% in September. Although foreign investors' trading volume was flat in BIST Bank and BIST Holding & Investment indices, all other indices declined in September compared to June. The highest decline was in BIST Services with 5 points. Compared to the beginning of the year, foreign investors' trading volume increased in all indices and the highest increase was realized in BIST Trade index with 14 points. The highest trading volume index of foreign investors was in BIST Trade by 31%. Domestic investors generated 79% of the trade volume in September.

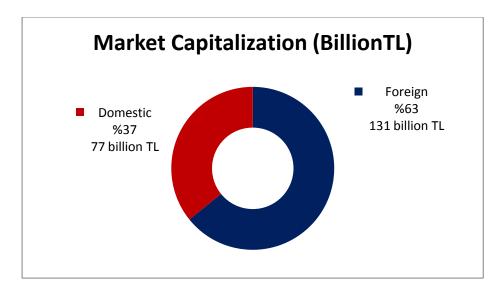
8. NUMBER OF INVESTORS AND MARKET CAPITALIZATION

9,451 of the total 1 million 106 thousand investors are non-residents.

The share of foreign investors in trade volume is limited to 21%, while their share in market cap is at 63% levels.

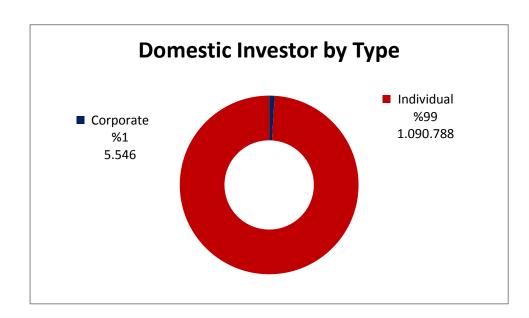


As of September 2013, there are 1 million 96 thousand domestic investors at Borsa Istanbul, versus 9,451 foreign investors. Compared to the June data, the number of foreign investors increased by 608, while the number of domestic investors decreased by 761. As compared to the end of 2012, the number of both foreign and domestic investors increased by over 17 thousand.



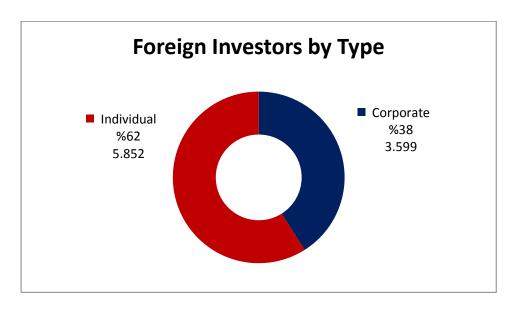
Foreign investors have 21% share in trade volume. Their share in market capitalization was 66% at the end of 2012, which decreased to 63% in September 2013.

Domestic investors are mainly individuals. The domestic corporate investor base is expected to increase but yet it is very limited and their share in the market cap. is 18%.



99% of the domestic investors are composed of individual investors.

The positive impact of the private pension incentive scheme that was introduced in 2013 by the government in order to increase private savings is expected to be more visible in the term ahead. The increase in the number of domestic corporate investors will facilitate the growth of Borsa Istanbul, deepening of the market and also will be effective in extending the currently shorter holding periods.



Among foreign investors, corporate investors have a much higher share compared to domestic investors, with 38%.

9. NUMBER OF DOMESTIC AND FOREIGN INVESTORS BY INDEX

	Sept.13		Ju	ne.13	Mar.13		Dec.12	
	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic
BIST ALL	9.350	1.072.953	8.750	1.074.832	8.496	1.062.688	8.222	1.060.923
BIST 100	7.520	882.438	7.538	883.606	7.417	878.269	7.307	882.119
BIST 30	6.271	680.772	6.283	684.748	6.160	669.392	6.055	671.788
BIST 50	6.715	740.724	6.715	745.796	6.604	738.580	6.460	740.770
BIST INDUSTRIAL	4.522	599.292	4.482	605.936	4.430	600.993	4.398	608.415
BIST SERVICES	3.626	339.489	3.585	338.003	3.430	328.953	3.316	331.355
BIST FINANCIAL	7.080	666.537	6.518	668.068	6.285	658.780	6.040	651.659
BIST TECHNOLOGY	521	64.195	536	64.898	496	64.660	471	64.295
BIST TRADE	1.532	89.836	1.659	91.416	1.556	91.698	1.552	94.436
BIST BANK	4.060	369.629	4.176	372.407	4.107	362.219	4.042	366.594
BIST HOLDING AND INVESTMENT	4.474	320.279	3.810	317.342	3.647	316.964	3.398	314.209

In September compared to June, the number of domestic investors in BIST Services and BIST Holding & Investment indices increased, while in all other indices decreased. The highest increase was in BIST Holding & Investment index, both in the number of foreign and domestic investors.

10. MARKET CAPITALIZATION BY INDEX AND NATIONALITY (Billion TL)

	Sept	Sept.13		Jun.13		Mar.13		Dec.12	
	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic	Foreign	Domestic	
BIST ALL	130	74	133	72	154	77	140	71	
BIST 100	117	56	120	55	139	58	126	53	
BIST 30	97	33	99	33	113	35	104	33	
BIST 50	111	40	110	40	130	43	117	41	
BIST INDUSTRY	30	28	31	27	38	28	34	25	
BIST SERVICES	29	10	29	9	29	10	27	9	
BIST FINANCIAL	71	35	73	35	86	38	79	35	
BIST TECHNOLOGY	1	1	1	1	1	1	1	1	
BIST TRADE	10	3	11	2	11	3	11	2	
BIST BANK	51	19	54	19	66	21	60	20	
BIST HOLDING AND INVESTMENT	16	11	16	11	17	12	15	11	

In September compared to June, the market values owned by foreign investors decreased in all indices, the highest decrease was in BIST Trade by 9%. On the other hand, the market value of domestic investors increased depending on the owned percentage, the highest increase was in BIST Trade index by 33%.

11. FOREIGN INVESTORS BY PORTFOLIO VALUE AND RESIDENCE

1,313 investors
resident in the US
hold one third of
the foreign
investment, while
US and UK
investors hold
more than half of
the total foreign
investment.

	Location	Portfolio Value (Million TL)	Share
1	USA	44.624	34%
2	UK	26.997	21%
3	LUXEMBOURG	7.822	6%
4	IRELAND	5.280	4%
5	HOLLAND	3.912	3%
6	SINGAPORE	3.564	3%
7	SWEEDEN	3.539	3%
8	FRANCE	3.029	2%
9	GREECE	2.510	2%
10	GERMANY	2.436	2%
	OTHER	26.927	21%

As of September, it is observed that the top three countries having the highest portfolio values, which belong to investors residing in US, UK and Luxembourg, does not changed. The total number of investors in US became 1,313 in September which was 1,302 at the end of 2012. One third of the total foreign investment belongs to investors resident in US, while US and UK investors hold the 55% of the total foreign investment at the BIST.

12. NUMBER OF INVESTORS AND MARKET CAPITALIZATION BY TYPE OF SECURITY

	September-2012		September-2013		
Type of the Security	Number of Investors	Market Cap (Million TL)	Number of Investors	Market Cap (Million TL)	
Share Certificates	1.085.015	484.894	1.111.576	550.422	
Investment Fund	2.883.966	29.767	2.717.576	31.757	
BIST Investment Fund	4.013	375	4.040	227	
Private Sector Debt Instrument	198.160	25.849	174.674	32.961	
Structured Product*	1.606	5	3.182	9	
Other Securities**	86	1.135	1.053	2.308	
Government Bonds	35.812	161.111	22.069	182.366	
TOTAL		703.136		800.050	

^{*} The total number of the investors decreased from 3,692,534 in September 2012 to 3,559,357 in September 2013.

13. RISK APPETITE INDEX

Below are Özyeğin University Istanbul Financial Risk Lab's academicians' comments on the Investor Risk Appetite Index (RISE) which has been announced by MKK since December 2012.

In 3Q13, Risk Appetite in Borsa Istanbul was generally under the critical value of 50. Risk Appetite index, which witnessed minor rises and declines in July and August, started September at 25 levels and with a rapid and regular rise, closed the last month of the quarter at a level close to 70. This RISE value is the highest of this year.

In this quarter, both foreign and domestic investors' Risk Appetite values had similar weekly change trends. More explicitly, whenever one of these groups' Risk Appetite increased compared to previous week, the other group's appetite did never decline. A significant point in this period is that, except one specific week (September 20), domestic investors' Risk Appetite level was always a little bit higher than the foreign investors'. Another important point is that while the local funds used to react significantly, in the previous quarters, to changes, they were less reactive within this quarter when compared to the other groups.

To sum it up, this quarter's RISE started at 11 which is the lowest level of this year, but due to the recovery in September, it closed at the highest level of this year. This trend can be explained statistically and significantly with; the negative expectations about FED's QE policies, the fact that these expectations did not come true, and the end of the summer vacation period.







