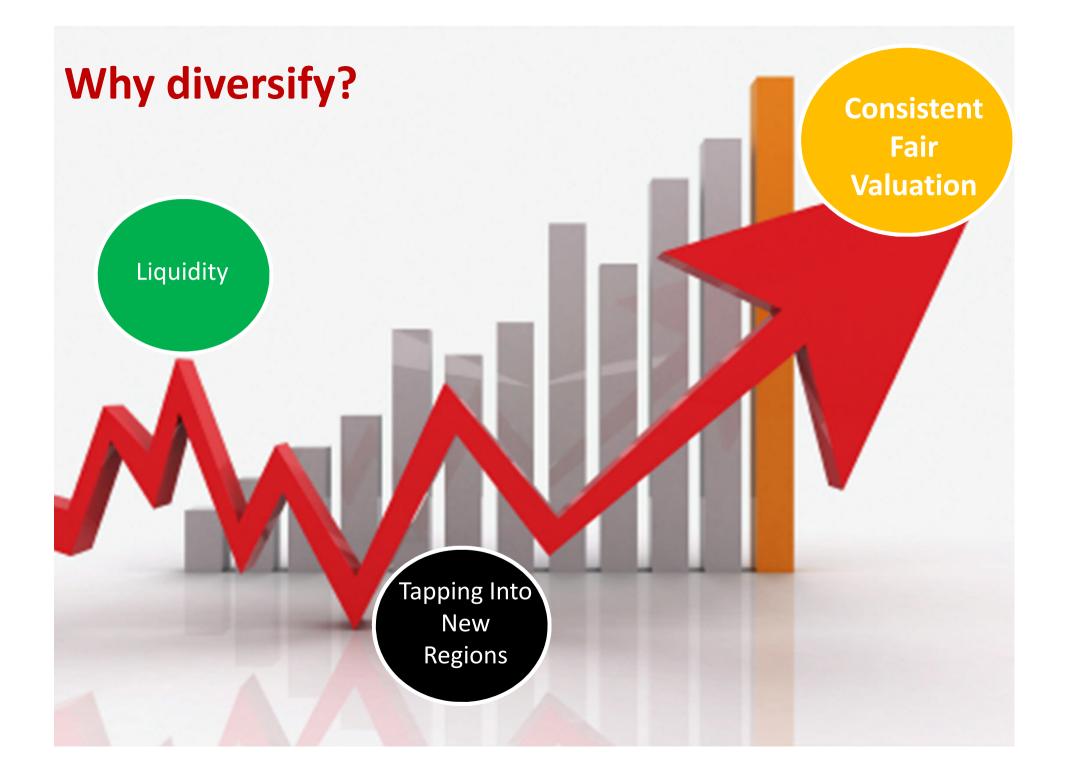


## **CCI Quick Facts**

- 5th largest bottler
- □ Mcap: 3.4 billion USD (as of Dec. 31, 2010)
- Free float: 25%
- Foreign ownership in free float: 98% (as of Dec. 31, 2010)





### **Diversifying starts with ...**



# Perception Study as a tool to link Shareholder Identification and Investor Targeting

Current shareholders of CCI

Met with CCI in previous 12 months but holding no shares

Historical and IPO investors

Sell side analysts



### **Corporate Governance / SRIs**

Investors say they would pay more for the shares of wellgoverned companies. Nearly one out of every eight dollars under professional management in the U.S. today is involved in socially responsible investing.

## **By product**



<u>ADRs/ GDRs:</u> If not backed by an effective IR program, a DR program is hard to add value.

## Thank you...



#### One size does not fit all.